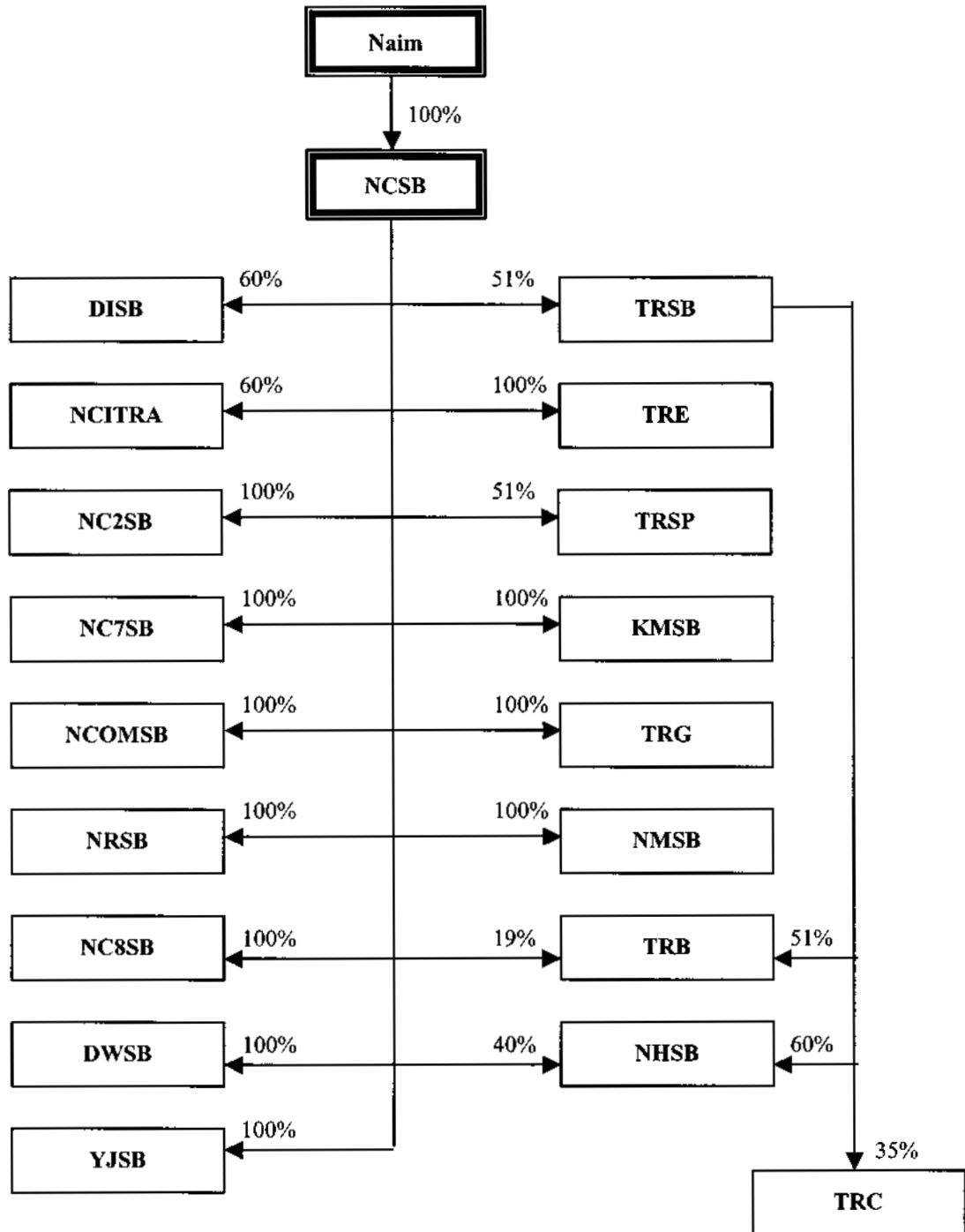


5. INFORMATION ON NAIM GROUP

5.1 Incorporation

Naim was incorporated in Malaysia on 5 July 2002 under the Act as a public limited company. Naim is an investment holding company formed for the purpose of implementing the Restructuring and Listing Exercise as set out in Section 5.3 of this Prospectus.

The corporate structure of Naim Group is set out below. Further details of the subsidiaries and associated companies of Naim are set out in Section 5.5 of this Prospectus :-



5. INFORMATION ON NAIM GROUP (cont'd)

5.2 Share Capital and Changes in Share Capital

The present authorised share capital of Naim is RM500,000,000 comprising 500,000,000 Shares and its issued and paid-up share capital is RM203,425,000 comprising 203,425,000 Shares. The changes in the issued and paid-up share capital of Naim since its incorporation are as follows:-

Date of Allotment	No. of Shares	Par Value RM	Consideration	Total Issued and Paid-up Share Capital RM
05.07.2002	2	1.00	Subscriber share; Cash	2
01.08.2002	1	1.00	Cash	3
17.08.2002	105,997	1.00	Cash	106,000
25.07.2003	203,319,000	1.00	Acquisition of NCSB	203,425,000

5.3 Restructuring and Listing Exercise

In conjunction with, and as an integral part of the listing of and quotation for the entire enlarged issued and paid-up share capital of Naim on the Main Board of the KLSE, the Group undertook a Restructuring and Listing Exercise which involved the following:-

5.3.1 Acquisition of NCSB

Naim has on 27 August 2002 signed a conditional Sale and Purchase Agreement of Shares with the Vendors for the acquisition of the entire issued and paid-up share capital of NCSB comprising 1,000,000 Shares, for a purchase consideration of RM279,961,920 based on the adjusted consolidated NTA of NCSB Group as at 31 December 2001, after taking into account the acquisition of DWSB, deemed disposal of Majestic Vest Sdn Bhd, Tegap Pesat Sdn Bhd & Naim Cendera Enam Sdn Bhd and adjustment to the fair value (after deducting deferred taxation) of certain landed properties of the Group as set out below :-

	Note	NTA RM
Audited Consolidated NTA of NCSB as at 31 December 2001		81,174,607
Add : Deemed disposal of Majestic Vest Sdn Bhd, Tegap Pesat Sdn Bhd and Naim Cendera Enam Sdn Bhd resulting in :-	(i)	
- gain on disposal		291,926
- adjustment to goodwill on consolidation		1,951
Add : Fair value adjustment to certain landed properties of NCSB group	(ii)	198,496,807
Less : Acquisition of DWSB resulting in goodwill of RM3,371		(3,371)
		<u>279,961,920</u>

Notes:-

- (i) Deemed disposal through issuance of additional shares in these companies, hence resulting in the equity interest of NCSB in these companies to be insignificant.
- (ii) Fair value adjustment arising from the revaluation of the landed properties of following subsidiaries :-

	(A) Market value * RM'000	(B) Book value as at 31.12.2001 RM'000	(C = A - B) Gross surplus RM'000	(D) Deferred taxation RM'000	(E = C - D) Net surplus RM'000
NCSB	251,300,000	14,453,026	236,846,974	66,317,153	170,529,821
DISB	31,000,000	5,336,900	25,663,100	7,185,668	18,477,432
NC7SB	15,000,000	1,820,064	13,179,936	3,690,382	9,489,554
Total	297,300,000	21,609,990	275,690,010	77,193,203	198,496,807

5. INFORMATION ON NAIM GROUP (cont'd)

- * *The revaluation of the landed properties are based on open market value as appraised by the independent professional valuers Messrs Jordan Lee, Jaafar & Chew Sdn Bhd on 8 July 2002 and 9 July 2002. Please refer to Section 8.1.2 and Section 13 of this Prospectus on the details of valuation.*

The purchase consideration was satisfied by the issuance of 203,319,000 new Naim Shares at an issue price of approximately RM1.38 per Share.

In connection with the Acquisition of NCSB, Datuk Hasmi Bin Hasnan was allotted 111,825,450 new Shares in Naim, representing 55% of the total Consideration Shares and simultaneous with the Acquisition of NCSB, Datuk Hasmi Bin Hasnan undertook the following:-

- (i) Renounced 63.64% of his entire entitlement to new Naim Shares comprising 71,161,650 new Naim Shares to his investment holding companies, namely Island Harvests (40,663,800 Shares) and Lambaian (30,497,850 Shares); and
- (ii) Renounced 9.09% of his entire entitlement to new Naim Shares comprising 10,165,950 new Naim Shares to Datuk Abdul Hamed Sepawi in recognition of Datuk Abdul Hamed Sepawi's contribution to Naim Group.

Further information on Island Harvests and Lambaian are set out in Section 6.1.1 of this Prospectus.

Details of the Acquisition of NCSB and the renouncement of Shares which was approved by the SC vide its letter dated 25 July 2003 are as follows :-

Vendors	Interest in NCSB		Purchase consideration (RM)	(A) No. of Naim Shares allocated	(B) No. of Naim Shares renounced	(C = A + B) No. of Naim Shares issued
	No. of shares held	% interest				
Datuk Hasmi Bin Hasnan	550,000	55%	153,979,056	111,825,450	(81,327,600)	30,497,850
Lembah	200,000	20%	55,992,384	40,663,800	-	40,663,800
Island Harvests	-	-	-	-	40,663,800	40,663,800
Lambaian	-	-	-	-	30,497,850	30,497,850
Tapak	100,000	10%	27,996,192	20,331,900	-	20,331,900
Datuk Abdul Hamed Sepawi	50,000	5%	13,998,096	10,165,950	10,165,950	20,331,900
HIAM	50,000	5%	13,998,096	10,165,950	-	10,165,950
HWS	50,000	5%	13,998,096	10,165,950	-	10,165,950
Total	1,000,000	100%	279,961,920	203,319,000	-	203,319,000

The NCSB Shares were acquired free from all claims, charges, liens and encumbrances whatsoever together with all rights attached thereto and all dividends, rights and distribution declared, paid or made in respect thereof as from the date of completion of the Acquisition of NCSB in accordance with the terms of the conditional Share Purchase Agreement.

The new Naim Shares issued pursuant to the Acquisition of NCSB rank pari passu in all respects with the then existing Shares except that they were not entitled to any dividends, rights, allotments or other distributions declared prior to the allotment of the new Shares.

The Acquisition of NCSB was completed on 25 July 2003.

5. INFORMATION ON NAIM GROUP (cont'd)

5.3.2 IPO

Naim proposed to issue 46,575,000 new Shares in Naim representing 18.63% of the enlarged issued and paid-up share capital of Naim at an issue price of RM1.30 per Share pursuant to the Public Issue. Correspondingly, the Offerors are offering 18,000,000 new Shares representing 7.20% of the enlarged issued and paid-up share capital of Naim at an offer price of RM1.30 per Share in order to meet the public spread requirements.

A total of 64,575,000 Shares pursuant to the IPO representing approximately 25.83% of the enlarged issued and paid-up share capital of Naim will be allocated in the manner as set out in Section 2.5 of this Prospectus.

All the new Shares issued pursuant to the Public Issue will rank *pari passu* in all aspects with the existing ordinary shares of Naim including voting rights and the rights to the dividend that may be declared, subsequent to the date of allotment of the Public Issue Share.

5.3.3 Proposed Listing

The Company will make an application to the KLSE for the admission of Naim to the Official List and for the listing and quotation for the enlarged issued and paid-up share capital of up to 250,000,000 Shares in Naim on the Main Board of the KLSE.

5.4 Business Overview

5.4.1 History and Background

The Group commenced business in 1995 and is involved in property development and investment, construction, manufacturing and trading of building materials and investment holding.

Since its maiden project in Bandar Baru Permyjaya in Miri which begun in 1995, the Group has completed various property development and construction projects throughout Sarawak worth approximately RM786 million in aggregate.

The Group's present (2003 - 2005) property development activities include the development of two new townships in Sarawak, namely Bandar Baru Permyjaya in Miri and Desa Ilmu in Kota Samarahan with an estimated GDV of approximately RM234 million. To-date, the Group has approximately 3,029 acres of land bank at various strategic locations in towns and cities in the State of Sarawak, namely, Miri, Kota Samarahan, Bintulu and Kuching to cater for present and future projects. The Group has planned for future property development projects with an estimated GDV of approximately RM907 million (*up to 2007*).

The Group is also involved in general construction and civil engineering works and has carried out construction of major civil infrastructure and building projects for the State and Federal Governments. These include schools, colleges, training institutes, low cost housing projects as well as bridges and roads. Since 2001, the Group has also ventured into rural water reticulation projects. The estimated total CV for these on-going construction projects are approximately RM508 million. The Group is currently also bidding for construction projects with an estimated CV of approximately RM2 billion.

As part of its expansion plans to diversify its activities and complement its core development and construction activities, the Group has also ventured into the manufacturing and sales of various building materials, including cement bricks and hollow blocks, ready-mix concrete and reinforced concrete piles. These manufacturing facilities are located in Permy Technology Park of Bandar Baru Permyjaya, Miri, Sarawak to complement the development of the township. The Group has also ventured into trading of cement, steel bar, wire mesh and other construction materials to ensure reliable supply and cost competitiveness. The Group is also involved as an earthwork contractor and the provision of machinery for rental.

5. INFORMATION ON NAIM GROUP (cont'd)

The Group has established itself as a reputable developer and contractor in the State of Sarawak that delivers quality and affordable properties and construction works within schedule.

As per the Market Study of the Sarawak Property Market prepared by C H Williams Talhar Wong & Yeo Sdn Bhd (which was commissioned by NCSB) dated 26 May 2003, NCSB is the largest developer in Sarawak in terms of average annual completed units for its Bandar Baru Permyjaya township development. In terms of size of project, the largest developer in Sarawak is Project Bandar Semariang Sdn Bhd (developing Bandar Baru Semariang in Kuching), followed by NCSB (developing Bandar Baru Permyjaya). In terms of average annual units completed over the past five (5) years, NCSB is the largest, with 453 units completed per year.

5.4.2 Property Development Activities

Property Development activities focus on mixed development projects comprising residential, commercial and industrial properties. The residential properties cover all sub-segments of the market, including low cost, medium cost and high end properties to cater to the demand of the various property market segments.

The Group's residential properties include single and double storey terrace houses, semi-detached houses, detached houses, apartments, detached lots and homesteads. Commercial and industrial properties include commercial complexes, shophouses, factories and vacant industrial lots.

A summary of the indicative GDV of Naim Group's property development projects in Miri (Bandar Baru Permyjaya), Kota Samarahan (Desa Ilmu) and Bintulu (Desa Labang) are set out below:-

	GDV (RM'000)			
	Miri	Kota Samarahan	Bintulu	Total
Completed	285,074	57,390	-	342,464
Current/ On-going	184,169	50,228	-	234,397
	469,243	107,618	-	576,861
To be undertaken in the next five (5) years (2003 - 2007) *	467,808	328,891	110,838	907,537
To be undertaken after 2007 *	1,224,331	63,847	369,462	1,657,640
Total	2,161,382	500,356	480,300	3,142,038

* indicative

(Source : Estimate by management of Naim and Jordan Lee, Jaafar and Chew Sdn Bhd)

The current property development activities of Naim Group are located in two (2) major areas, namely :-

- (i) Bandar Baru Permyjaya in Miri, Sarawak; and
- (ii) Desa Ilmu, Kota Samarahan, Sarawak

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5. INFORMATION ON NAIM GROUP (cont'd)

The status of these two major development projects are set out below :-

(i) *Bandar Baru Permyjaya, Miri, Sarawak*

NCSB's flagship project is the development of a new 3,300 acre township called Bandar Baru Permyjaya in Miri which was officially launched in 1995. Bandar Baru Permyjaya comprises a various mix of residential estates from low cost to prime housing, industrial and commercial zones, lakeside developments, condominiums, flats, schools, parks and gardens, a stadium, motorcycles and go-kart tracks and other facilities such as suraus, chapel, fire stations, post-office, football fields, et cetera.

By 31 March 2003, a total of 2,401 units of various types of properties under NCSB were completed (with GDV of approximately RM285 million) of which 2,237 units were sold which contributed a GDV of approximately RM255 million, details of which are as follows:-

Name of Project	Phase	GDV (RM'000)	Commencement Date	Completion Date
Permy Technology Park	1 - 3	17,964	November 1997	December 2000
Desa Indah I	7 - 11	81,242	September 1998	June 2002
Desa Indah 2	15 - 17	35,872	December 2001	December 2002
Desa Pujut I	1 - 9	138,210	May 1997	December 2002
Prima Villa	1	11,786	May 2000	December 2000
Total		285,074		

As at 31 March 2003, 944 sold units, with a GDV of approximately RM103 million, are in varying stages of construction. All of these, including the remaining 646 units available for sale (which add up to an estimated GDV of approximately RM184 million indicated below), are to be completed by September 2005. Their details are as follows:-

Name of Project	Phase	Estimated GDV (RM'000)	Commencement Date	Estimated Completion Date
Permy Technology Park	1, 3 - 4	17,363	March 2000	April 2005
Desa Indah I	8	257	December 2002	December 2004
Desa Indah II	15 - 16, 18 - 20	51,373	March 2001	December 2004
Desa Pujut I	8 - 9	57,512	December 2001	September 2005
Desa Indah III	1 - 3	48,595	August 2002	August 2004
Prima Villa	2	9,069	May 2000	April 2003
Total		184,169		

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5. INFORMATION ON NAIM GROUP (cont'd)

NCSB's future development in this township for the next five (5) years up to the end of year 2007 will consist of approximately 3,070 units of various residential and commercial properties with an estimated sales value of approximately RM467 million as set out below :-

Name of Project	Estimated GDV (RM'000)	Commencement Date	Expected Completion Date
Permy Technology Park	19,548	2003	2007
Desa Pujut I	2,860	2003	2004
Desa Pujut II	128,402	2003	2007
Desa Indah III	93,146	2003	2007
Desa Indah IV	89,160	2004	2007
Prima Villa	54,292	2005	2007
Pusat Bandar	80,400	2005	2007
Total	467,808		

The township when completed will have approximately 18,000 units of mixed development properties with an expected population of approximately 100,000.

The total estimated GDV for the township is expected to exceed RM2.0 billion.

(ii) *Desa Ilmu, Kota Samarahan, Sarawak*

DISB is undertaking the development of the 373-acre Desa Ilmu in Kota Samarahan which is approximately 20 minutes drive from the city of Kuching.

Kota Samarahan, the administrative centre of Samarahan Division, has been designated by the Sarawak Government as the regional educational, medical and biotech research centres for Sarawak.

This project started in 1999 and when completed will contain approximately 3,900 units of various types of residential and commercial buildings. As at 31 March 2003, DISB has sold and completed 597 units of various types of properties with GDV of approximately RM57 million as set out below:-

Name of Project	GDV (RM'000)	Commencement date	Completion Date
Desa Ilmu, Phase 1	22,788	December 1999	June 2002
Desa Ilmu, Phase 2	18,707	January 2001	December 2001
Desa Ilmu, Phase 3	15,895	November 2001	October 2002
Total	57,390		

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5. INFORMATION ON NAIM GROUP (cont'd)

DISB's ongoing project comprises of 378 units of residential and commercial properties contained in Phases 4, 5, 7 and 8 which mainly commenced in year 2002 and are scheduled for completion in year 2003/2004. They are expected to generate a GDV of approximately RM50 million. The breakdown is as follows:-

Name of Project	Estimated GDV (RM'000)	Commencement Date	Estimated Completion Date
Desa Ilmu, Phase 4	4,167	March 2002	February 2004
Desa Ilmu, Phase 5	7,360	July 2002	April 2003
Desa Ilmu, Phase 7	23,940	May 2002	July 2003
Desa Ilmu, Phase 8	14,761	April 2003	April 2004
Total	50,228		

DISB's future plan is to develop another 18 phases comprising 515 units of low cost residential units, 1,024 apartment units, 113 detached lots, 198 semi-detached houses, 678 terrace houses, 128 shophouses and 1 unit of commercial complex and are all scheduled to be completed by 2007, bringing in an estimated GDV of approximately RM328 million.

The summary of these future development projects in Desa Ilmu, Kota Samarahan is as follows:-

Name of Project	Estimated GDV (RM'000)	Expected to Commence	Expected to Complete
Desa Ilmu, Phase 6	29,120	2003	2005
Desa Ilmu, Phase 9	22,482	2003	2004
Desa Ilmu, Phase 10	8,262	2003	2005
Desa Ilmu, Phase 11	10,134	2005	2006
Desa Ilmu, Phase 12	16,270	2003	2004
Desa Ilmu, Phase 13	19,258	2004	2005
Desa Ilmu, Phase 14	40,300	2003	2005
Desa Ilmu, Phase 15	18,937	2003	2005
Desa Ilmu, Phase 16	7,890	2005	2006
Desa Ilmu, Phase 17	3,087	2005	2006
Desa Ilmu, Phase 18	9,896	2005	2006
Desa Ilmu, Phase 19	4,998	2004	2005
Desa Ilmu, Phase 20	22,146	2005	2007
Desa Ilmu, Phase 21	25,564	2006	2007
Desa Ilmu, Phase 22	26,952	2005	2007
Desa Ilmu, Phase 23	4,435	2007	2007
Desa Ilmu, Phase 24	14,040	2004	2005
Desa Ilmu, Phase 25	45,120	2004	2007
Total	328,891		

Further details of these property development projects are set out in Sections 9.1 to 9.3 of this Prospectus.

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5. INFORMATION ON NAIM GROUP (cont'd)**5.4.3 Construction Activities**

NCSB Group does both in-house construction which supports the Group's property development activities as well as other external civil infrastructure and building projects for the State and Federal Governments.

5.4.3.1 Completed Projects

The government construction projects completed by the Group were largely ahead of schedule. None was behind schedule. The total CV of these completed projects is approximately RM443 million. Further details of these completed projects are set out in Section 9.4 of this Prospectus.

The total CV is approximately RM443 million as set out below :-

No.	Client	Project	CV RM'000	Contractual completion date	Actual completion date	Remark
1.	State Government of Sarawak	Construction of bridge over Sungai Miri and Pujut-Tudan Link Road	13,860	May 1999	March 1999	3 months ahead of schedule
2.	State Government of Sarawak	Construction of Tudan Link Road, Miri, Sarawak	13,865	May 2001	November 2000	6 months ahead of schedule
3.	Government of Malaysia (Ministry of Youth and Sport)	Construction and completion of the proposed Institut Kemahiran Belia Negara, Miri, Sarawak	91,083	May 2002	May 2002	On schedule
4.	State Government of Sarawak (Sarawak Housing Development Commission)	Construction and completion of 5,060 units of houses at Permyjaya, Miri Sarawak	231,994	July 2002	September 2001	10 months ahead of schedule
5.	State Government of Sarawak	Construction of Tudan - Kuala Baram Link Road, Miri, Sarawak	30,001	August 2002	June 2002	2 months ahead of schedule
6.	Government of Malaysia (Ministry Of Rural Development)	Laying of water pipeline for Sarawak rural area	10,700	August 2002	August 2002	On schedule
7.	LAKU Management Sdn Bhd	Proposed water pipeline to be connected from the existing 800 mm D.I. Watermain at Pujut 7 roundabout to Desa Pujut, Miri	1,950	September 2002	August 2002	1 month ahead of schedule
8.	LAKU Management Sdn Bhd	Laying of water pipeline Phase II from Desa Pujut to IKBN, Miri	2,700	November 2002	October 2002	1 month ahead of schedule
9.	Government of Malaysia (Ministry of Education)	Construction and completion of two public schools in KBLD Miri, Sarawak	47,762	March 2003	January 2003	2 months ahead of schedule
			443,915			

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5. INFORMATION ON NAIM GROUP (cont'd)**5.4.3.2 On-going Projects**

NCSB Group has on-going external construction contracts of approximately RM508 million and these are expected to provide stable and sustained earnings for the Group up to 2005.

Details of these projects are set out below :-

No.	Client	Project	CV RM'000	Commencement Date	Contractual completion date
1.	Government of Malaysia (Ministry of Health)	Proposed Kolej Sains Kesihatan Bersekutu, Kuching, Sarawak #	70,751	June 2001	June 2004
2.	Government of Malaysia (Ministry of Works)	Upgrading of Sibu-Bintulu Road from Kemena Industrial Estate to the junction of Tanjung Kidurong to Bintulu Port, Sarawak	73,002	October 2001	February 2005
3.	State Government of Sarawak	Construction and completion of the proposed Balingian/ Kuala Balingian/ Kuala Tatau/ Bintulu Road, Sibu Division, Sarawak	21,498	November 2001	November 2003
4.	Government of Malaysia (Ministry of Works)	Upgrading of Sibu-Bintulu road from Kemena Industrial Estate to the proposed new Bintulu Airport	96,150	October 2002	May 2005
5.	State Government of Sarawak (Sarawak Housing Development Commission)	Construction and completion of 2,396 units of houses at Permyjaya, Miri	104,022	December 2002	September 2005
6.	Government of Malaysia (Ministry of Rural Development)	Laying of water pipeline for Sarawak rural area	13,500	December 2002	August 2003
7.	Government of Malaysia (Ministry of Human Resources)	Construction and completion of Institute Latihan Perindustrian, Miri	104,000*	September 2003	March 2005
8.	State Government of Sarawak	Access Road From Kuala Baram Highway to Curtin University	12,000*	October 2002	May 2004
9.	State Government of Sarawak	Proposed go-kart racing track and associated works	13,500	November 2002	May 2004
10.	LAKU Management Sdn Bhd	The supply, delivery and laying of steel pipeline for road crossings at Bintulu.	473	May 2003	September 2003
			508,896		

undertaken as a joint venture project with a third party

* under negotiation

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5. INFORMATION ON NAIM GROUP (cont'd)**5.5 Subsidiaries and Associated Companies**

Details of the subsidiaries and associated companies of Naim, all of which are incorporated in Malaysia, are as follow :-

Company	Date of incorporation	Issued and paid-up share capital RM	Effective equity interest %	Principal Activities
<u>Direct Subsidiary of Naim</u>				
NCSB	12.04.1993	1,000,000	100.0	Property development, construction and civil engineering works
<u>Subsidiaries of NCSB</u>				
DISB	16.12.1996	10,000,000	60.0	Property development
TRSB	08.12.1994	2,000,000	51.0	Property development, construction and civil engineering works
NCITRA	04.10.2001	500,000	60.0	Civil construction
TRE	20.02.1997	100,000	100.0	Earthwork contractor and rental of machinery
NC2SB	29.09.1995	50,000	100.0	Trading of cement, steel bar, wire mesh and others
TRSP	26.05.1999	500,000	51.0	Manufacturing and sales of reinforced-concrete piles
NC7SB	13.06.2000	2	100.0	Intended for property development
KMSB	08.03.2000	2	100.0	Intended for property development
NCOMSB	15.09.1995	2	100.0	Intended for property development
TRG	12.03.1997	50,000	100.0	Provision of landscaping services
NRSB	16.09.1995	2	100.0	Intended for property investment
NMSB	14.09.1995	2	100.0	Intended for provision of management services
NC8SB	13.06.2000	2	100.0	Intended for property development
DWSB	10.07.2000	2	100.0	Intended for property development
YJSB	31.07.2002	2	100.0	Intended for investment holding
<u>Subsidiaries and associated company of TRSB</u>				
TRC	20.02.1997	1,000,000	17.9 ^a	Manufacturing and sales of ready-mixed concrete
TRB	04.05.1996	1,000,000	45.0 ^b	Manufacturing and sales of bricks
NHSB	14.09.1995	1,000	70.6 ^c	Intended for investment holding

Notes :-

- (a) TRC is a 35% owned associated company of TRSB
 (b) TRB is a 51% owned subsidiary of TRSB and 19% directly owned by NCSB
 (c) NHSB is a 60% owned subsidiary of TRSB and 40% directly owned by NCSB

5. INFORMATION ON NAIM GROUP (cont'd)

5.5.1 NCSB

(i) History and Business Overview

NCSB was incorporated in Malaysia as a private limited company under the Act on 12 April 1993.

NCSB is principally involved in property development and construction (both building and civil infrastructure). Its development of the Bandar Baru Permyjaya township in Miri, Sarawak started in 1995.

NCSB is also involved in construction activities and is a registered contractor with Pusat Khidmat Kontraktor under Class A (Bumiputera), CIDB (Class G7) and the Unit Pendaftaran Kontraktor Negeri Sarawak under Class A (Bumiputera). NCSB is also accredited with ISO 9002 (1994) under both Malaysian and British standards for project management, development, sales and construction of residential, commercial and industrial buildings.

Since its inception, NCSB has completed both property development and construction projects to the value of approximately RM486 million in aggregate. NCSB is currently undertaking projects worth approximately RM575 million.

With its vast land bank located in various prime locations in Sarawak, NCSB has planned for future property development projects to the value of approximately RM467 million. NCSB is also currently bidding for construction projects with estimated CV of approximately RM2 billion.

(ii) Share Capital

The authorised and issued and paid-up share capital of NCSB are RM1,000,000 comprising 1,000,000 Shares.

The changes in the issued and paid-up share capital of NCSB since incorporation are as follows:-

Date of Allotment	No. of Shares	Par Value RM	Consideration	Total Issued and Paid-up Share Capital RM
12.04.1993	2	1.00	Subscriber shares	2
16.02.1995	99,998	1.00	Cash	100,000
11.04.1995	500,000	1.00	Cash	600,000
24.01.1996	400,000	1.00	Cash	1,000,000

(iii) Substantial Shareholders

NCSB is a wholly-owned subsidiary of Naim.

(iv) Subsidiary and Associated Company

The subsidiaries and associated companies of NCSB are set out in this Section. Further details of the subsidiaries of NCSB are set out from Section 5.5.2 to Section 5.5.19 of this Prospectus.

(v) Profit and dividend records

Please refer to Section 14 "Accountants' Report" of this Prospectus.

5. INFORMATION ON NAIM GROUP (cont'd)

5.5.2 DISB

(i) History and Business Overview

DISB was incorporated in Malaysia as a private limited company under the Act on 16 December 1996 under the name Custodev Tiga Sdn Bhd. Subsequently on 25 June 2003, it assumed its present name.

DISB is a property development company and is involved in the 373-acre Desa Ilmu mixed development project at Kota Samarahan, Sarawak. The project commenced in December 1999. When completed, Desa Ilmu will contain approximately 4,060 units of various residential and commercial properties.

To date, DISB has completed approximately RM57 million worth of residential and commercial units and is currently undertaking development projects with an estimated GDV of approximately RM50 million. Future property development over the next five (5) years will involve approximately 2,650 units with a GDV of approximately RM328 million.

(ii) Share Capital

The authorised share capital and issued and paid-up share capital of DISB are RM10,000,000 comprising 10,000,000 Shares.

The changes in the issued and paid-up share capital of DISB since incorporation are as follows:-

Date of Allotment	No. of Shares	Par Value RM	Consideration	Total Issued and Paid-up Share Capital RM
16.12.1996	2	1.00	Subscriber shares	2
30.11.1998	998	1.00	Cash	1,000
22.07.1999	99,000	1.00	Cash	100,000
14.08.2000	4,900,000	1.00	Cash	5,000,000
08.01.2002	5,000,000	1.00	Cash	10,000,000

(iii) Substantial Shareholders

DISB is a 60% owned subsidiary of NCSB. The Substantial Shareholders and effective interest held as at date of this Prospectus are as follows:-

Substantial Shareholders	Shareholding			
	Direct		Indirect	
	No. of Shares	%	No. of Shares	%
NCSB	6,000,000	60	-	-
Land Custody & Development Authority	2,000,000	20	-	-
Custodev	2,000,000	20	-	-
Naim	-	-	6,000,000 ^(a)	60
Lembah	-	-	6,000,000 ^(b)	60
Datuk Abdul Hamed Sepawi	-	-	8,000,000 ^(c)	80
Datuk Hasmi Bin Hasnan	-	-	8,000,000 ^(c)	80
	10,000,000	100		

Notes:

(a) Deemed interested by virtue of being the holding company of NCSB

(b) Deemed interested by virtue of its substantial interest in Naim which is the holding company of NCSB

(c) Deemed interested by virtue of their substantial interest in Custodev and Naim, which is the holding company of NCSB

5. INFORMATION ON NAIM GROUP (cont'd)*(iv) Subsidiary and Associated Company*

As at the date of this Prospectus, DISB has no subsidiary or associated company.

(v) Profit and dividend records

Please refer to Section 14 "Accountants' Report" of this Prospectus.

5.5.3 TRSB*(i) History and Business Overview*

TRSB was incorporated in Malaysia as a private limited company under the Act on 8 December 1994.

TRSB principally operates as a civil and building contractor and property developer. TRSB was awarded a turnkey contract by Sarawak Housing Development Commission worth approximately RM355 million to build low and medium cost housing in Bandar Baru Permyjaya, Miri covering 360 acres. To-date 5,060 units of various types of properties have been completed. Further additions are under planning.

TRSB has also separately developed and sold 16 units of 4-storey shophouses in Kuching.

(ii) Share Capital

The authorised share capital of TRSB is RM5,000,000 comprising 5,000,000 Shares whilst its issued and paid-up share capital is RM2,000,000 comprising 2,000,000 Shares.

The changes in the issued and paid-up share capital of TRSB since incorporation are as follows:-

Date of Allotment	No. of Shares	Par Value RM	Consideration	Total Issued and Paid-up Share Capital RM
08.12.1994	2	1.00	Subscriber shares	2
20.06.1995	249,998	1.00	Cash	250,000
03.07.1995	750,000	1.00	Cash	1,000,000
09.01.1996	1,000,000	1.00	Cash	2,000,000

(iii) Substantial Shareholders

TRSB is a 51% owned subsidiary of NCSB. The Substantial Shareholders and percentage effective interest held as at date of this Prospectus are as follows:-

Substantial Shareholders	Shareholding			
	Direct		Indirect	
	No. of Shares	%	No. of Shares	%
NCSB	1,020,000	51	-	-
Paling Construction Sdn Bhd	800,000	40	-	-
HWS	180,000	9	-	-
Naim	-	-	1,020,000 ^(a)	51
Lembah	-	-	1,020,000 ^(b)	51
Datuk Abdul Hamed Sepawi	-	-	1,020,000 ^(b)	51
Datuk Hasmi Bin Hasnan	-	-	1,020,000 ^(b)	51
William Wei How Sieng	-	-	180,000 ^(c)	9
Sia Hiong Ngee	-	-	800,000 ^(d)	40
	2,000,000	100		

5. INFORMATION ON NAIM GROUP (cont'd)Notes :

- (a) *Deemed interested by virtue of being the holding company of NCSB*
 (b) *Deemed interested by virtue of its/ their substantial interest in Naim which is the holding company of NCSB*
 (c) *Deemed interested by virtue of his substantial interest in HWS*
 (d) *Deemed interested by virtue of his substantial interest in Paling Construction Sdn Bhd*

(iv) Subsidiary and Associated Company

The subsidiaries and associated companies of TRSB are set out in this Section. Further details of the subsidiary companies, namely TRB and NHSB, and associated company, namely TRC, are set out from Section 5.5.18 to Section 5.5.19 of this Prospectus.

(v) Profit and dividend records

Please refer to Section 14 "Accountants' Report" of this Prospectus.

5.5.4 NCITRA*(i) History and Business Overview*

NCITRA was incorporated in Malaysia as a private limited company under the Act on 4 October 2001.

NCITRA is a construction company primarily involved in government rural water reticulation projects. To-date, NCITRA has completed one approximately RM10 million project and is currently undertaking another project worth approximately RM13 million.

(ii) Share Capital

The authorised share capital of NCITRA is RM500,000 comprising 500,000 Shares whilst its issued and paid-up share capital is RM500,000 comprising 500,000 Shares.

The changes in the issued and paid-up share capital of NCITRA since incorporation are as follows:-

Date of Allotment	No. of Shares	Par Value RM	Consideration	Total Issued and Paid-up Share Capital RM
04.10.2001	3	1.00	Subscriber shares	3
16.11.2001	99,997	1.00	Cash	100,000
28.06.2002	400,000	1.00	Bonus issue	500,000

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5. INFORMATION ON NAIM GROUP (cont'd)*(iii) Substantial Shareholders*

NCITRA is a 60% owned subsidiary of NCSB. The Substantial Shareholders and percentage effective interest held as at date of this Prospectus are as follows:-

Substantial Shareholders	Shareholding			
	Direct		Indirect	
	No. of Shares	%	No. of Shares	%
NCSB	300,000	60	-	-
Zailani Bin Ismail	100,000	20	-	-
Samat Bin Othman	100,000	20	-	-
Naim	-	-	300,000 ^(a)	60
Lembah	-	-	300,000 ^(b)	60
Datuk Abdul Hamed Sepawi	-	-	300,000 ^(b)	60
Datuk Hasmi Bin Hasnan	-	-	300,000 ^(b)	60
	500,000	100		

Notes :

(a) Deemed interested by virtue of being the holding company of NCSB

(b) Deemed interested by virtue of its/ his substantial interest in Naim which is the holding company of NCSB.

(iv) Subsidiary and Associated Company

As at the date of this Prospectus, NCITRA has no subsidiary or associated company.

(v) Profit and dividend records

Please refer to Section 14 "Accountants' Report" of this Prospectus.

5.5.5 TRE*(i) History and Business Overview*

TRE was incorporated in Malaysia as a private limited company under the Act on 20 February 1997 under the name Total Reliability Earthwork Sdn Bhd. On 2 April 1997, it changed its name to TRE.

The principal activities of TRE are as an earthwork contractor and in the rental of machinery. TRE commenced operation in September 1999 and is currently undertaking site clearing and earth work for the Group's projects in Miri and Bintulu. TRE is also involved in rental of machinery to other companies within the Group.

(ii) Share Capital

The authorised share capital and issued and paid-up share capital of TRE are both RM100,000 comprising 100,000 Shares.

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5. INFORMATION ON NAIM GROUP (cont'd)

The changes in the issued and paid-up share capital of TRE since incorporation are as follows:-

Date of Allotment	No. of Shares	Par Value RM	Consideration	Total Issued and Paid-up Share Capital RM
20.02.1997	2	1.00	Subscriber shares	2
17.08.1999	99,998	1.00	Cash	100,000

(iii) Substantial Shareholders

TRE is a wholly-owned subsidiary of NCSB.

(iv) Subsidiary and Associated Company

As at the date of this Prospectus, TRE has no subsidiary or associated company.

(v) Profit and dividend records

Please refer to Section 14 "Accountants' Report" of this Prospectus.

5.5.6 NC2SB*(i) History and Business Overview*

NC2SB was incorporated in Malaysia as a private limited company under the Act on 29 September 1995. NC2SB is an authorized dealer and supplier of cement, steel bar and wire mesh. It commenced operation in 1998 and supplies mainly to contractors in Miri and Kuching.

(ii) Share Capital

The authorised share capital of NC2SB is RM100,000 comprising 100,000 Shares whilst its issued and paid-up share capital is RM50,000 comprising 50,000 Shares.

The changes in the issued and paid-up share capital of NC2SB since incorporation are as follows:-

Date of Allotment	No. of Shares	Par Value RM	Consideration	Total Issued and Paid-up Share Capital RM
29.09.1995	2	1.00	Subscriber shares	2
10.10.1997	49,998	1.00	Cash	50,000

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5. INFORMATION ON NAIM GROUP (cont'd)*(iii) Substantial Shareholders*

NC2SB is a wholly-owned subsidiary of NCSB.

(iv) Subsidiary and Associated Company

As at the date of this Prospectus, NC2SB has no subsidiary or associated company.

(v) Profit and dividend records

Please refer to Section 14 "Accountants' Report" of this Prospectus.

5.5.7 TRSP*(i) History and Business Overview*

TRSP was incorporated in Malaysia as a private limited company under the Act on 26 May 1999 under the name Pancar Duta Sdn Bhd. On 1 September 2000, it changed its name to TRSP.

TRSP is involved in manufacturing of reinforced concrete piles. Its manufacturing plant is located at Permy Technology Park of Bandar Baru Permyjaya, Miri, Sarawak. The company mainly supplies reinforced concrete piles to companies within the Group for its property development and construction projects in Miri.

(ii) Share Capital

The authorised share capital of TRSP is RM1,000,000 comprising 1,000,000 Shares whilst its issued and paid-up share capital is RM500,000 comprising 500,000 Shares.

The changes in the issued and paid-up share capital of TRSP since incorporation are as follows:-

Date of Allotment	No. of Shares	Par Value RM	Consideration	Total Issued and Paid-up Share Capital RM
26.05.1999	2	1.00	Subscriber shares	2
05.09.2000	499,998	1.00	Cash	500,000

(iii) Substantial Shareholders

TRSP is a 51% owned subsidiary of NCSB. The Substantial Shareholders and percentage effective interest held as at date of this Prospectus are as follows:-

Substantial Shareholders	Shareholding			
	<----- Direct ----->		<----- Indirect ----->	
	No. of Shares	%	No. of Shares	%
NCSB	255,000	51	-	-
Smartpiles Sdn Bhd	150,000	30	-	-
Fojohn Concrete Sdn Bhd	50,000	10	-	-
HWS	45,000	9	-	-
Naim	-	-	255,000 ^(a)	51

5. INFORMATION ON NAIM GROUP (cont'd)

Substantial Shareholders	Shareholding			
	Direct		Indirect	
	No. of Shares	%	No. of Shares	%
Lembah	-	-	255,000 ^(b)	51
Datuk Abdul Hamed Sepawi	-	-	255,000 ^(b)	51
Datuk Hasmi Bin Hasnan	-	-	255,000 ^(b)	51
Liew Lian Fa	-	-	150,000 ^(c)	30
Boon Kuat Khin @ Voon Kuat Khin	-	-	150,000 ^(c)	30
Chieng Kai Chin	-	-	50,000 ^(d)	10
William Wei How Sieng	-	-	45,000 ^(e)	9
	500,000	100		

Notes :

- (a) Deemed interested by virtue of being the holding company of NCSB
- (b) Deemed interested by virtue of its/ their substantial interest in Naim which is the holding company of NCSB
- (c) Deemed interested by virtue of its/ his substantial interest in Smartpiles Sdn Bhd
- (d) Deemed interested by virtue of his substantial interest in Fojohn Concrete Sdn Bhd.
- (e) Deemed interested by virtue of his substantial interest in HWS

(iv) Subsidiary and Associated Company

As at the date of this Prospectus, TRSP has no subsidiary or associated company.

(v) Profit and dividend records

Please refer to Section 14 "Accountants' Report" of this Prospectus.

5.5.8 NC7SB*(i) History and Business Overview*

NC7SB was incorporated in Malaysia as a private limited company under the Act on 13 June 2000 and has not commenced business since its incorporation. The intended principal activity of NC7SB is property development. NC7SB owns approximately 1,000 acres of development land in Bintulu which Naim intends to develop into another new township from year 2005 onwards.

(ii) Share Capital

The authorised share capital of NC7SB is RM100,000 comprising 100,000 Shares whilst its issued and paid-up share capital is RM2 comprising 2 Shares.

The changes in the issued and paid-up share capital of NC7SB since incorporation are as follows:-

Date of Allotment	No. of Shares	Par Value RM	Consideration	Total Issued and Paid-up Share Capital RM
13.06.2000	2	1.00	Subscriber shares	2

5. INFORMATION ON NAIM GROUP (cont'd)*(iii) Substantial Shareholders*

NC7SB is a wholly-owned subsidiary of NCSB.

(iv) Subsidiary and Associated Company

As at the date of this Prospectus, NC7SB has no subsidiary or associated company.

(v) Profit and dividend records

Please refer to Section 14 "Accountants' Report" of this Prospectus.

5.5.9 KMSB*(i) History and Business Overview*

KMSB was incorporated in Malaysia as a private limited company under the Act on 8 March 2000. The intended principal activity of KMSB is property development.

(ii) Share Capital

The authorised share capital of KMSB is RM100,000 comprising 100,000 Shares whilst its issued and paid-up share capital is RM2 comprising 2 Shares.

The changes in the issued and paid-up share capital of KMSB since incorporation are as follows:-

Date of Allotment	No. of Shares	Par Value RM	Consideration	Total Issued and Paid-up Share Capital RM
08.03.2000	2	1.00	Subscriber shares	2

(iii) Substantial Shareholders

KMSB is a wholly-owned subsidiary of NCSB.

(iv) Subsidiary and Associated Company

As at the date of this Prospectus, KMSB has no subsidiary or associated company.

(v) Profit and dividend records

Please refer to Section 14 "Accountants' Report" of this Prospectus.

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5. INFORMATION ON NAIM GROUP (cont'd)**5.5.10 NCOMSB***(i) History and Business Overview*

NCOMSB was incorporated in Malaysia as a private limited company under the Act on 15 September 1995. NCOMSB has not commenced business. Its intended principal activity is property development and it currently owns a piece of prime land covering approximately 1.43 acres in Kuching.

(ii) Share Capital

The authorised share capital of NCOMSB is RM100,000 comprising 100,000 Shares whilst its issued and paid-up share capital is RM2 comprising 2 Shares.

The changes in the issued and paid-up share capital of NCOMSB since incorporation are as follows:-

Date of Allotment	No. of Shares	Par Value RM	Consideration	Total Issued and Paid-up Share Capital RM
15.09.1995	2	1.00	Subscriber shares	2

(iii) Substantial Shareholders

NCOMSB is a wholly-owned subsidiary of NCSB.

(iv) Subsidiary and Associated Company

As at the date of this Prospectus, NCOMSB has no subsidiary or associated company.

(v) Profit and dividend records

Please refer to Section 14 "Accountants' Report" of this Prospectus.

5.5.11 TRG*(i) History and Business Overview*

TRG was incorporated in Malaysia as a private limited company under the Act on 12 March 1997. Its principal activity is provision of landscaping services.

(ii) Share Capital

The authorised share capital of TRG is RM100,000 comprising 100,000 Shares whilst its issued and paid-up share capital is RM50,000 comprising 50,000 Shares.

5. INFORMATION ON NAIM GROUP (cont'd)

The changes in the issued and paid-up share capital of TRG since incorporation are as follows:-

Date of Allotment	No. of Shares	Par Value RM	Consideration	Total Issued and Paid-up Share Capital RM
12.03.1997	2	1.00	Subscriber shares	2
10.10.1997	49,998	1.00	Cash	50,000

(iii) Substantial Shareholders

TRG is a wholly-owned subsidiary of NCSB.

(iv) Subsidiary and Associated Company

As at the date of this Prospectus, TRG has no subsidiary or associated company.

(v) Profit and dividend records

Please refer to Section 14 "Accountants' Report" of this Prospectus.

5.5.12 NRSB*(i) History and Business Overview*

NRSB was incorporated in Malaysia as a private limited company under the Act on 16 September 1995. NRSB has not commenced business since its incorporation. Its intended principal activity is property investment.

(ii) Share Capital

The authorised share capital of NRSB is RM100,000 comprising 100,000 Shares whilst its issued and paid-up share capital is RM2 comprising 2 Shares.

The changes in the issued and paid-up share capital of NRSB since incorporation are as follows:-

Date of Allotment	No. of Shares	Par Value RM	Consideration	Total Issued and Paid-up Share Capital RM
16.09.1995	2	1.00	Subscriber shares	2

(iii) Substantial Shareholders

NRSB is a wholly-owned subsidiary of NCSB.

(iv) Subsidiary and Associated Company

As at the date of this Prospectus, NRSB has no subsidiary or associated company.

5. INFORMATION ON NAIM GROUP (cont'd)*(v) Profit and dividend records*

Please refer to Section 14 "Accountants' Report" of this Prospectus.

5.5.13 NMSB*(i) History and Business Overview*

NMSB was incorporated in Malaysia as a private limited company under the Act on 14 September 1995. NMSB has not commenced business. Its intended principal activity is provision of management services.

(ii) Share Capital

The authorised share capital of NMSB is RM100,000 comprising 100,000 Shares whilst its issued and paid-up share capital is RM2 comprising 2 Shares.

The changes in the issued and paid-up share capital of NMSB since incorporation are as follows:-

Date of Allotment	No. of Shares	Par Value RM	Consideration	Total Issued and Paid-up Share Capital RM
14.09.1995	2	1.00	Subscriber shares	2

(iii) Substantial Shareholders

NMSB is a wholly-owned subsidiary of NCSB.

(iv) Subsidiary and Associated Company

As at the date of this Prospectus, NMSB has no subsidiary or associated company.

(v) Profit and dividend records

Please refer to Section 14 "Accountants' Report" of this Prospectus.

5.5.14 NC8SB*(i) History and Business Overview*

NC8SB was incorporated in Malaysia as a private limited company under the Act on 13 June 2000. NC8SB has not commenced business since its incorporation. Its intended principal activity is property development.

(ii) Share Capital

The authorised share capital of NC8SB is RM100,000 comprising 100,000 Shares whilst its issued and paid-up share capital is RM2 comprising 2 Shares.

5. INFORMATION ON NAIM GROUP (cont'd)

The changes in the issued and paid-up share capital of NC8SB since incorporation are as follows:-

Date of Allotment	No. of Shares	Par Value RM	Consideration	Total Issued and Paid-up Share Capital RM
13.06.2000	2	1.00	Subscriber shares	2

(iii) Substantial Shareholders

NC8SB is a wholly-owned subsidiary of NCSB.

(iv) Subsidiary and Associated Company

As at the date of this Prospectus, NC8SB has no subsidiary or associated company.

(v) Profit and dividend records

Please refer to Section 14 "Accountants' Report" of this Prospectus.

5.5.15 DWSB*(i) History and Business Overview*

DWSB was incorporated in Malaysia as a private limited company under the Act on 10 July 2000. DWSB has not commenced business since incorporation. Its intended principal activity is property development. It owns two (2) parcels of prime residential land in Kuching with an aggregate area of 4.82 acres.

(ii) Share Capital

The authorised share capital of DWSB is RM100,000 comprising 100,000 Shares whilst its issued and paid-up share capital is RM2.00 comprising 2 Shares.

The changes in the issued and paid-up share capital of DWSB since incorporation are as follows:-

Date of Allotment	No. of Shares	Par Value RM	Consideration	Total Issued and Paid-up Share Capital RM
10.07.2000	2	1.00	Subscriber shares	2

(iii) Substantial Shareholders

DWSB is a wholly-owned subsidiary of NCSB.

(iv) Subsidiary and Associated Company

As at the date of this Prospectus, DWSB has no subsidiary or associated company.

5. INFORMATION ON NAIM GROUP (cont'd)*(v) Profit and dividend records*

Please refer to Section 14 "Accountants' Report" of this Prospectus.

5.5.16 YJSB*(i) History and Business Overview*

YJSB was incorporated in Malaysia as a private limited company under the Act on 31 July 2002. It intends to be an investment holding company and owns a 0.51 acre parcel of land in central Kuching

(ii) Share Capital

The authorised share capital of YJSB is RM100,000 comprising 100,000 Shares whilst its issued and paid-up share capital is RM2.00 comprising 2 Shares.

The changes in the issued and paid-up share capital of YJSB since incorporation are as follows:-

Date of Allotment	No. of Shares	Par Value RM	Consideration	Total Issued and Paid-up Share Capital RM
31.07.2002	2	1.00	Subscriber shares	2

(iii) Substantial Shareholders

YJSB is a wholly-owned subsidiary of NCSB.

(iv) Subsidiary and Associated Company

As at the date of this Prospectus, YJSB has no subsidiary or associated company.

(v) Profit and dividend records

Please refer to Section 14 "Accountants' Report" of this Prospectus.

5.5.17 TRC*(i) History and Business Overview*

TRC was incorporated in Malaysia as a private limited company under Act on 20 February 1997 under the name Total Reliability Concrete Sdn Bhd. On 2 April 1997, it changed its name to TRC.

TRC commenced operation in August 1997. Its principal activity is manufacturing and sale of ready-mixed concrete in Miri.

(ii) Share Capital

The authorised share capital of TRC is RM5,000,000 comprising 5,000,000 Shares whilst its issued and paid-up share capital is RM1,000,000 comprising 1,000,000 Shares.

5. INFORMATION ON NAIM GROUP (cont'd)

The changes in the issued and paid-up share capital of TRC since incorporation are as follows:-

Date of Allotment	No. of Shares	Par Value RM	Consideration	Total Issued and Paid-up Share Capital RM
20.02.1997	2	1.00	Subscriber shares	2
07.04.1997	999,998	1.00	Cash	1,000,000

(iii) Substantial Shareholders

TRC is a 35% owned associated company of TRSB. The Substantial Shareholders and percentage effective interest held as at date of this Prospectus are as follows:-

Substantial Shareholders	Shareholding			
	Direct		Indirect	
	No. of Shares	%	No. of Shares	%
TRSB	350,000	35	-	-
Z.I Corporation Sdn Bhd	350,000	35	-	-
Fojohn Concrete Sdn Bhd	300,000	30	-	-
NCSB	-	-	350,000 ^(a)	35
Naim	-	-	350,000 ^(b)	35
Lembah	-	-	350,000 ^(c)	35
Datuk Abdul Hamed Sepawi	-	-	350,000 ^(c)	35
Datuk Hasmi Bin Hasnan	-	-	350,000 ^(c)	35
Chew Pok Fah	-	-	350,000 ^(d)	35
Chiang Kai Chin	-	-	300,000 ^(e)	30
Chiang Kai Chai	-	-	300,000 ^(e)	30
	1,000,000	100		

Notes :

- (a) Deemed interested by virtue of being the holding company of TRSB
 (b) Deemed interested by virtue of being the holding company of NCSB
 (c) Deemed interested by virtue of its/ his substantial interest in Naim which is the holding company of NCSB
 (d) Deemed interested by virtue of his substantial interest in Z. I. Corporation Sdn Bhd
 (e) Deemed interested by virtue of his substantial interest in Fojohn Concrete Sdn Bhd

(iv) Subsidiary and Associated Company

As at the date of this Prospectus, TRC has no subsidiary or associated company.

(v) Profit and dividend records

Please refer to Section 14 "Accountants' Report" of this Prospectus.

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5. INFORMATION ON NAIM GROUP (cont'd)**5.5.18 TRB***(i) History and Business Overview*

TRB was incorporated in Malaysia as a private limited company under the Act on 4 May 1996 under the name Prestasi Height Sdn Bhd. Subsequently, on 28 May 1997, it changed its name to TRB.

TRB commenced operation in 1996. Its principal activity is manufacturing and sale of bricks and mainly supply to contractors in Miri.

(ii) Share Capital

The authorised share capital and issued and paid-up share capital of TRB are both RM1,000,000 comprising 1,000,000 Shares.

The changes in the issued and paid-up share capital of TRB since incorporation are as follows:-

Date of Allotment	No. of Shares	Par Value RM	Consideration	Total Issued and Paid-up Share Capital RM
04.05.1996	2	1.00	Subscriber shares	2
15.10.1996	98	1.00	Cash	100
19.03.1997	500,000	1.00	Cash	500,100
24.03.1998	499,900	1.00	Cash	1,000,000

(iii) Substantial Shareholders

TRB is a 51% owned subsidiary of TRSB and 19% owned by NCSB. The Substantial Shareholders and percentage equity interest held as at date of this Prospectus are as follows:-

Substantial Shareholders	Shareholding			
	Direct		Indirect	
	No. of Shares	%	No. of Shares	%
TRSB	510,000	51	-	-
NCSB	190,000	19	510,000 ^(a)	51
Fojohn Concrete Sdn Bhd	300,000	30	-	-
Naim	-	-	700,000 ^(b)	70
Lembah	-	-	700,000 ^(c)	70
Datuk Abdul Hamed Sepawi	-	-	700,000 ^(c)	70
Datuk Hasmi Bin Hasnan	-	-	700,000 ^(c)	70
Chiang Kai Chin	-	-	300,000 ^(d)	30
Chiang Kai Chai	-	-	300,000 ^(d)	30
	1,000,000	100		

Notes :

(a) Deemed interested by virtue of its substantial interest in TRSB

(b) Deemed interested by virtue of being the holding company of NCSB

(c) Deemed interested by virtue of its/ their substantial interest in NCSB

(d) Deemed interested by virtue of their substantial interest in Fojohn Concrete Sdn Bhd.

(iv) Subsidiary and Associated Company

As at the date of this Prospectus, TRB has no subsidiary or associated company.

5. INFORMATION ON NAIM GROUP (cont'd)*(v) Profit and dividend records*

Please refer to Section 14 "Accountants' Report" of this Prospectus.

5.5.19 NHSB*(i) History and Business Overview*

NHSB was incorporated in Malaysia as a private limited company under the Act on 14 September 1995. NHSB is presently dormant and intends to be an investment holding company.

(ii) Share Capital

The authorised share capital of NHSB is RM100,000 comprising 100,000 Shares whilst its issued and paid-up share capital is RM1,000 comprising 1,000 Shares.

The changes in the issued and paid-up share capital of NHSB since incorporation are as follows:-

Date of Allotment	No. of Shares	Par Value RM	Consideration	Total Issued and Paid-up Share Capital RM
14.09.1995	2	1.00	Subscriber shares	2
25.02.1999	998	1.00	Cash	1,000

(iii) Substantial Shareholders

NHSB is a 60% owned subsidiary of TRSB and 40% owned associated company of NCSB.

(iv) Subsidiary and Associated Company

As at the date of this Prospectus, NHSB has no subsidiary or associated company.

(v) Profit and dividend records

Please refer to Section 14 "Accountants' Report" of this Prospectus.

5.6 Modes of Marketing**5.6.1 Property Development**

The Group has sales offices located in Miri and Kuching that conduct promotions and marketing activities throughout the year. Most of the sales were promoted through printed and electronic media such as newspapers and radio in major towns and cities of Sarawak and Brunei. In addition, the Group also regularly launches new designs and holds property exhibitions to reach and inform the potential purchasers of its properties and for the purposes of brand building.

Marketing strategies and promotion of corporate image employed by Naim Group include, amongst others, the following :-

- ☒ Building of model houses for launching;

5. INFORMATION ON NAIM GROUP (cont'd)

- ☒ Providing optional designs and frequent introduction of new designs;
- ☒ Buyer-get-Buyer campaigns;
- ☒ Special introductory prices for “early birds”;
- ☒ Free gifts;
- ☒ Effective advertising, attractive billboards and signages;
- ☒ Beautiful landscaping;
- ☒ Provision of security guards;
- ☒ Joint promotions with bankers, organising of seminars, talks and exhibitions for buyers;
- ☒ Road shows and open houses;
- ☒ Being a good corporate citizen by taking part in community activities;
- ☒ Adopting an environmentally conscious attitude;
- ☒ Focusing on target customer groups; and
- ☒ Training for marketing staff

To improve services to its customers, the Group has also set up Customer Service Units to provide after sale services to its house buyers.

Naim Group has not encountered any difficulty in marketing its properties.

5.6.2 Construction

The Group sources external construction projects through market research, on going dealings with projects consultants, government publications as well as referral from its contractors and peers within the industry. In addition, as a registered contractor with Pusat Khidmat Kontraktor and Unit Pendaftaran Kontraktor Negeri Sarawak, the Group is also informed of any tender exercises to be undertaken by the Government. The Group also maintains good relationships with the State and Federal Governments and are invited to participate in negotiated contracts from time to time.

5.7 Quality Control Procedures or Quality Management Programmes

NCSB has been accredited with ISO 9002 (1994) under both Malaysia and British standards. The Group has put in place a set of plans and objectives to maintain the high quality of its products and services.

To ensure that quality control policies and procedures are fully communicated and implemented, the management of Naim Group is aiming for Total Quality Management System.

Quality control measures of the development projects are established by Naim Group at all stages of the project development and construction works. The Group employs a team of qualified and experienced engineers and architects to review the quality and to ensure the contractors and suppliers abide by the standards required by Naim. This is being conducted through constant meetings, reporting and progressive monitoring and close supervision of works carried out by the awarded contractors

5. INFORMATION ON NAIM GROUP (cont'd)

and/or suppliers. Purchasers' comments and complaints (if any) are handled promptly for remedial works.

The Group also carries out continuous research with a view to improving the construction methods and quality of products. This has enabled the Group to come up regularly with new and innovative designs and improved qualities.

5.8 Occupational Health and Safety

Naim Group is committed to ensuring that the health and safety of all personnel are safeguarded at all times. Naim Group's objectives on occupational safety and health policy are as follows:-

- ☒ Promote safety awareness;
- ☒ Raise safety standards;
- ☒ Ensure minimum work disruption and to complete works within targets in terms of safety and time;
- ☒ Ensure the safety and health of staff and contractors' employees by providing a healthy and safe working environment; and
- ☒ Protect the public from injury and damage to properties.

The elimination of injuries and minimization of lost time due to accidents is one of the main goals of Naim Group. The management takes pride that there has not been any serious or fatal work-related accidents within Naim Group and that the Group has to-date complied with existing laws and regulations in Malaysia with regards to health and safety.

5.9 Interruption and Disruption in Business

The Group did not experience any disruption in business that has a significant impact on its operations for the past twelve (12) months prior to the date of this Prospectus.

5.10 Employees

As at 31 July 2003, Naim Group has total staff strength of 279. The Directors of the Group are of the opinion that its dedicated and efficient employees are instrumental to its success. The Directors of the Group enjoy good working relationship with its employees and there has not been any industrial disputes in the past. The employees do not belong to any union.

The following sets out the breakdown of the length of service of Naim Group's staff :-

Category of Employees	Number of Employees		
	< 5 year	5 – 8 years	Total
Senior Management	9	5	14
Manager	16	4	20
Executive	45	21	66
Non-Executive	100	19	119
General Workers	45	15	60
Total	215	64	279

5. INFORMATION ON NAIM GROUP (cont'd)

5.11 Management Succession Plan

At present, the Group is led by one of its founders, Datuk Hasmi Bin Hasnan who is the Managing Director of the Group. In the day-to-day management of the Group, Datuk Hasmi Bin Hasnan is supported by the other Executive Directors as well as a team of professional and experienced managers who are given the responsibility in their respective fields of expertises, covering project management, supervision, procurement, marketing and sales, accounting and finance, legal, secretarial, administration, human resource developments as well as information technology developments.

The Directors believe that the continued growth and success of the Group is dependent on having an effective management succession plan to identify and groom a team of capable and competent future leaders and managers to facilitate smooth transition in the management of the Group. Towards that end, the Group has implemented the following human resource policies :-

- (i) **Recruitment and selection :** It is the policy of the Group to establish and operate effective recruitment and selection procedures in order to bring in the best people. The policy also offers job opportunities to Group's employees in fair competition with external candidates and such opportunities are always communicated to the employees.
- (ii) **Remuneration and employee benefits :** It is the policy of the Group to attract, retain and motivate employees of the right calibre at all levels. To achieve such objective, the role of remuneration planning and administration is to ensure that remuneration provisions are at all times equitable, fair and competitive. The policy also provide benefits to employees, in addition to salaries, which in total reflect the assessed value of each job on the employment market and also to the company.
- (iii) **Career planning and development :** The Group recognizes the essential contribution of employee development to growth and profitability and that it is important to make the best use of the pool of experience and talent within the Group by enabling each employee to find satisfaction in his job and the opportunity to satisfy career ambition.
- (iv) **Training and education :** It is the Group policy to train employees at all levels in order that they can perform competently in their present jobs, and those who are considered to have the potential to perform duties with wider responsibilities. Assistance and facilities are also undertaken to provide employees for further education where this could be of value to the company.

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5. INFORMATION ON NAIM GROUP (cont'd)

5.12 Risk Management Plan

The Group has not experienced any major disruptions to its operations since the commencement of operations. Nevertheless, the Group acknowledges the need for a risk management plan to ensure that upon the occurrence of major disruptive events, the impacts on the Group's operations are mitigated and/or the operations of the Group can be continued to meet the deliverables to clients and customers.

The Group's risk management plan include the followings :-

- (i) **Identification of Risks** : The Directors and senior management staff from all functional departments of the Group meet regularly to conduct detailed analysis of the Group operations to identify the risks and potential treats affecting the Group. In view of the dynamic environment that the Group operates in, follow-up meetings are conducted when necessary to ensure new risks are identified promptly.
- (ii) **Quantify and Prioritise Risks** : Once the risks are identified, the risks are quantified and prioritised in terms of its potential impacts on the operational and financial position of the Group as well as the likelihood of occurrence.
- (iii) **Monitoring and Mitigate Risks** : In order to minimise the occurrence of any preventable risks, the Group conducts forward planning to monitor the probable occurrence of any of the risk factors and ensure that actions are taken swiftly to mitigate or prevent these risks. For risks that are unpreventable or outside the control of the Group, the Group seeks to mitigate the risks by transferring all or substantial risks to third parties such as insurance companies. Amongst the measures that the Group has implemented are :-
 - (a) Disaster recovery systems and Business Continuation Plan for the Group's information technology and corporate information whereby critical business data and information are regularly back-up and stored off-site to facilitate prompt retrieval and recovery of these critical business information;
 - (b) All the Group's assets are adequately insured against loss due to fire. The Group practises regular fire drills and fire fighting exercises to ensure that any potential loss to the Group due to fire is minimised. The Group also conducts regular fire and safety inspections to ensure that all procedures are adhered to and are effective; and
 - (c) The Group also actively monitors the long term supply of its construction materials as any prolonged shortage in the construction material will adversely disrupt the Group's project implementation schedule. The Group only sources its supplies from reputable and established suppliers to ensure on-time delivery of the required construction materials. In addition, the Group has also identified alternative sources of supplies that can be delivered at short notice and at competitive pricing.
- (iv) **Evaluation of Risk Mitigating measures** : The risk mitigating measures implemented are regularly reviewed and evaluated and benchmarked against industrial peers and improvements are implemented to ensure that they remain effective and relevant.

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5. INFORMATION ON NAIM GROUP (cont'd)**5.13 Customers/ Clients**

Most of Naim Group's customers are individuals who purchase properties for owner occupation or investment. However, there are also companies that bought the Group's commercial and industrial properties for their business operations and expansions.

The major customers/ clients of the Group are set out in the following table :-

No.	Name of Customer/ Clients	Length of Relationship	Contractual Relationship
<u>Property Activities</u>			
	There is no major customer as property buyers are mostly one time buyers	Not applicable	Sale & Purchase Agreements
<u>Construction Activities</u>			
1.	State Government of Sarawak (Sarawak Housing Development Commission)	> 6 years	Turnkey contract
2.	Government of Malaysia (Ministry of Works)	> 6 years	Negotiated and turnkey contracts
3.	Government of Malaysia (Ministry of Education)	> 6 years	Turnkey contracts

5.14 Contractors, Consultants and Suppliers

Naim Group has been engaging established contractors/ sub-contractors and consultants for all the construction works. The following are Naim Group's main contractors/ sub-contractors and consultants:-

List of top 10 Contractors/ Sub-contractors for Naim Group

Name	Nature of work provided	Aggregate total contract sum for the financial year/ period 1997 - March 2003 (RM' Million)	Length of relationship (no. of years)
1. Leadev Sdn Bhd	Building contractor	60.4	6 years
2. Trans Resources Corporation Sdn Bhd	Infrastructure Contractor	46.0	2 years
3. Kian Boon Contractors Sdn Bhd	Building and infrastructure contractor	38.8	4 years
4. Chiew Kee	Infrastructure contractor	38.8	7 years
5. Gee Construction Engineering Sdn Bhd	Building and infrastructure contractor	35.8	3 years
6. Chung Jee Kong Construction Sdn Bhd	Building contractor	25.9	3 years
7. King Lian Contractor	Building and infrastructure contractor	21.0	7 years
8. United Link Up Sdn Bhd	Building contractor	16.5	3 years
9. Hi-Hup Construction Co.	Building and infrastructure contractor	14.7	7 years
10. Jaycare Sdn Bhd	Building contractor	14.4	7 years

5. INFORMATION ON NAIM GROUP (cont'd)**List of top 10 Consultants for Naim Group**

	Name of Consultants	Services Provided	Length of Relationship (no. of years)
1.	Jurutera Minsar Consult Sdn Bhd	Civil & Structural	8
2.	Architect Design Practice	Architectural	8
3.	John Lau Architect	Architectural	5
4.	Architect Nurcipta Sdn Bhd	Architectural	2
5.	PCS Konsultant	Architectural	1
6.	Chin & Associates	Civil & Structural	8
7.	Perunding Teknikal	Mechanical & Electrical	5
8.	Akiplus Sdn Bhd	Architectural	6
9.	Ukurunding Kenyalang Sdn Bhd	Land Surveyor	7
10.	Chemsain Konsultant Sdn Bhd	Environmental impact assessment consultant	3

The management of Naim Group is of the view that contractors and consultants can be engaged readily as and when required. There is no dependency on one main contractor or consultant. The contracts were awarded through open tender. Basis of selection and the tender award is based on price competitiveness, experience, track record and financial strength.

Naim Group sources its construction materials and transportation of materials from the following suppliers/ providers:-

List of top 10 Suppliers/ Service Providers for Naim Group

	Name	Materials Supplied/ Services Rendered	Total purchases/ charges for the financial year 2002 and period March 2003 (RM' Million)	Length of relationship
1.	CMS Cement Sdn Bhd	Cement	5.8	5 years
2.	Mainline Enterprise Sdn Bhd	HDPE Pipe	3.5	1 year
3.	CMS Steel Bhd	Steel bars	1.7	4 years
4.	K L Ong Construction Sdn Bhd	Transportation of sand	1.3	3 years
5.	Sartop Corporation Sdn Bhd	Stone	1.3	4 years
6.	Pekerjaan Piasau Konkerit Sdn Bhd	Supply of premix	1.1	1 year
7.	BN Ngu's Trading Sdn Bhd	Diesel supply	0.9	1 year
8.	Weidaline Sdn Bhd	HDPE Pipe	0.9	1 year
9.	Flowtech Resources Sdn Bhd	HDPE Pipe	0.7	1 year
10.	Soon Sen Brothers Transport Sdn Bhd	Transportation of earth	0.7	1 year

5. INFORMATION ON NAIM GROUP (cont'd)**5.15 Major Approvals, Licences and Permits**

Major approvals under the possession of the Group are as follows :-

Approvals	Location of assets	Material Equity Condition Imposed	Status of Compliance
NCSB – Bandar Baru Permyjaya, Miri			
(a) Master plan approval from Jabatan Tanah dan Survei, Miri Division, Sarawak for the Bandar Baru Permyjaya Master Plan, Tudan Miri vide letter dated 26 th February 1999 referenced 2/TP/4-MMC/6/99.	Lot 4271, 2073, 772 and 773, Block 10 (all are in KBLD)	none	#
(b) Planning layout approval from Jabatan Tanah dan Survei, Miri Division, Sarawak vide letter dated 17.08.2001 referenced 39/TP/4-MMC/19/99.	Lot 5451, Block 10, KBLD	none	#
(c) Layout plan approval from Jabatan Tanah dan Survei, Miri Division, Sarawak for the proposed AVTC/ sub-division of Lot 182, Block 11, Kuala Baram Land District vide letter dated 24.04.2003, referenced 8/TP/4D-MMC/44/02	Lot 182, Block 11, KBLD	none	#
DISB			
(a) Master plan approval from Jabatan Tanah dan Survei, Samarahan Division, Sarawak for the proposal of 'Low and Medium Cost Housing' at Kota Samarahan vide letter dated 13 th January 1997, referenced 4/TP/8-KSD/34/96.	Desa Ilmu, Kota Samarahan	none	#
(b) Layout plan approval from Jabatan Tanah dan Survei, Samarahan Division, Sarawak for the proposed amalgamation & subdivision of PL 2283 – 2289 & 2291, Block 1 SLD (Phase 2 – 6 of Desa Ilmu) vide letter dated 14 th June 2000, referenced 56/TP/8-KSD/34/96(Vol.II).	PL 2283 – 2289 & 2291, Block 1, SLD	none	#
(c) Master plan approval from Jabatan Tanah dan Survei, Samarahan Division, Sarawak for the proposed detailed layout/ phasing plan for mixed development on Lots 2282, 2294, 2634, 2976, 3142, 3148, 3149 and 3170 Block 1, SLD vide letter dated 20.04.2003, referenced 197/TP/8-KSD/34/96 (Vol. vi)	Lots 2282, 2294, 2634, 2976, 3142, 3148, 3149 and 3170 Block 1 SLD	none	#

not applicable as there is no material equity imposed by the authority

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5. INFORMATION ON NAIM GROUP (cont'd)

Major licenses and permits under the possession of the Group are as follows :-

Company	Authority	Type of licences /permits	Date of issue	Date of expiry	Equity conditions	Status of compliance
NCSB	Pusat Khidmat Kontraktor	Class 'A' Contractor Licence No.1320A 990272 (Bumiputera Status)	13.08.2002	* 12.08.2003	At least 51% of the shareholdings, Directors, key positions and employees are Bumiputera individuals	Met
NCSB	Unit Pendaftaran Kontraktor Negeri Sarawak	Class 'A' Contractor Licence No. 02409 (Bumiputera Status)	25.05.2001	25.05.2004	At least 51% of the shareholdings, Directors, key positions and employees are Bumiputera individuals	Met
NCSB	Per-bendaharaan Malaysia Sarawak	Kontraktor Bumiputera	16.01.2003	16.01.2005	At least 51% of the shareholdings, Directors, key positions and employees are Bumiputera individuals	Met
NCSB	CIDB	1981105-SR049381 - No expressed limit as to tendering capacity	15.02.2000	15.02.2005	None	Not applicable
NCSB	Petronas Berhad	RHQ-5301- Licence to provide services/ supplies for concrete building, timber building and steel building	01.03.2003	28.02.2005	None	Not applicable
NCSB	Kementerian Perumahan	Housing Developer Licence L0019/KP/HD/4/18-R2 - Desa Pujut	04.02.2003	03.02.2004	None	Not applicable
NCSB	Kementerian Perumahan	Housing Developer Licence L0020/KP/HD/4/17-R2 - Desa Indah	04.02.2003	03.02.2004	None	Not applicable
NCSB	Kementerian Perumahan	Advertising and sales permit L0039/KP/HD/4/18-R4 - Desa Pujut	05.05.2003	04.05.2004	None	Not applicable
NCSB	Kementerian Perumahan	Advertising and sales permit P0023/KP/HD/4/17-R4 - Desa Indah	04.03.2003	03.03.2004	None	Not applicable
TRSB	CIDB	0120001114-SR060892 - No express limit as to tendering capacity	14.11.2000	13.11.2003	None	Not applicable
NC2SB	Kementerian Perdagangan Dalam Negeri	Cement Licence No. SB07129U-Retailer	20.11.2002	20.11.2003	None	Not applicable
NC2SB	Kementerian Perdagangan Dalam Negeri	Cement Licence No. SB008873K-Wholesaler	10.11.2002	10.11.2003	None	Not applicable
NC2SB	Syarikat Perumahan Negara Berhad	Contractor registered under Syarikat Perumahan Negara Berhad	13.03.2003	NA	None	Not applicable

Note : * application for renewal has been submitted to the relevant authorities.

5. INFORMATION ON NAIM GROUP (cont'd)

Company	Authority	Type of licences /permits	Date of issue	Date of expiry	Equity conditions	Status of compliance
NC2SB	Kementerian Perdagangan Dalam Negeri	Steel Bar Licence No. BB04644V-Retailer	20.11.2002	20.11.2003	None	Not applicable
NC2SB	Kementerian Perdagangan Dalam Negeri	Steel Bar Licence No. BR05531U-Wholesaler	11.11.2002	11.11.2003	None	Not applicable
NCITRA	CIDB	G3-Construction, Mechanical & Electrical and Civil Engineering	25.03.2002	25.03.2004	None	Not applicable
NC2SB	Kementerian Perdagangan Dalam Negeri	Steel Bar Licence No. BR05532V-Retailer	20.11.2002	19.11.2007	None	Not applicable
NC2SB	Kementerian Perdagangan Dalam Negeri	Cement Licence No. SB07130W-Wholesaler	20.11.2002	19.11.2007	None	Not applicable
NC2SB	Kementerian Perdagangan Dalam Negeri	Steel Bar Licence No. BB04645D-Wholesaler	20.11.2002	19.11.2007	None	Not applicable
NC2SB	Kementerian Perdagangan Dalam Negeri	Cement Licence No. SR08874U-Retailer	20.11.2002	19.11.2007	None	Not applicable
NCSB	Kementerian Perumahan	Housing Developer's Licence No. L0426/KP/HD/4/30 - Desa Indah 3	28.11.2002	27.11.2003	None	Not applicable
NCSB	Kementerian Perumahan	Advertising and sales permit No. P0403/KP/HD/4/30 - Desa Indah 3	28.10.2002	27.10.2003	None	Not applicable
DISB	Kementerian Perumahan	Housing Developer's Licence No. L0472/KP/HD/9/28 - Desa Ilmu Phases 9 to 12	11.06.2003	10.06.2004	None	Not applicable
DISB	Kementerian Perumahan	Advertising and sales permit No. P0447/KP/HD/9/28 - Desa Ilmu Phases 9 to 12	11.06.2003	10.06.2004	None	Not applicable
DISB	Kementerian Perumahan	Housing Developer's Licence No. L0317/KP/HD/9/17 - Desa Ilmu Phases 4 & 5	06.12.2001	05.12.2003	None	Not applicable

5.16 Awards

In August 2002, NCSB was awarded the Builders Award by CIDB under the Best Contractor category for Institutional Building Project for the Institut Kemahiran Belia Negara project in Miri, Sarawak.

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5. INFORMATION ON NAIM GROUP (cont'd)**5.17 Locations of Operation**

Naim Group's principal locations of operation are as follows :-

Purpose	Address
Head office	9 th Floor, Wisma Naim, 2½ Mile, Rock Road 93200 Kuching
Miri Branch office	Lot 5906-5911, Block 10, Desa Pujut Shoplot Bandar Baru Permyjaya, Miri
Kuching Sales office	Ground Floor, Wisma Naim, 2½ Mile, Rock Road 93200 Kuching
Miri Sales office	Lot 889, Block 9, Miri Waterfront Commercial Center Jalan Permaisuri, 98009, Miri
Factory of TRSP	Lot 1649 & 1648, Lot 430, Bandar Baru Permyjaya, Miri
Factories of TRC and TRB	Lot 430, sub-lot 102 & 103, Bandar Baru Permyjaya, Miri

The locations of Naim Group's property development projects are disclosed in Sections 8 and 9 of this Prospectus.

5.18 Strength and Competitive Advantages of the Group

The Group has established itself as one of the reputable and reliable property developers and contractors in the development of residential, commercial and industrial properties and construction of infrastructure projects. The Directors of Naim believe that the Group has, amongst others, the following strengths and competitive advantages :-

- ☒ The Group's established reputation, in developing affordable quality properties and construction projects with delivery on a timely basis;
- ☒ Availability of sizeable land bank of approximately 3,029 acres situated near the town centres of Miri, Kota Samarahan, Bintulu and Kuching in the State of Sarawak;
- ☒ Ability to meet the needs of a wide range of the property market ranging from the low income group to the affluent;
- ☒ Ability to produce products of high quality that meets its customers' demand;
- ☒ Provision of efficient after sales services to cater to the needs of its customers;
- ☒ Ability to come up with efficient and economic construction methods; and
- ☒ Availability of internal sourcing of building and construction materials to ensure constant reliable supply and cost competitiveness.

In addition, the Executive Directors and senior management team of the Group have been in the property development and construction industry for more than ten (10) years. With their experience, knowledge and commitment, the Group is positioned to be one of the key players in the property development and construction industry in Malaysia.

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